



Ref. No. : MEMO/027/2016  
To : All Members and Chief Executive  
From : Jase Yiu – Chief Administrative Executive  
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**Re: Recent Updates on Financial Needs Analysis (“FNA”) Form**

It has come to our recent attention that a number of insurers have updated their FNA Form, which will be effective from 1 July 2016, for the purpose of enhancing with the guidelines set out in the “Questions and Answers on FNA” issued by Hong Kong Federation of Insurers on 29 January 2016.

In response to the above trend, PIBA has also commenced its review on the current version of PIBA FNA Form and in the meantime, is seeking insurers’ advice on the amendment direction. It is targeted to have the Form fully updated by end of 3<sup>rd</sup> quarter of 2016.

Members are advised to check with those insurers who previously confirmed the use of PIBA FNA Form if they will continue to accept the same **from 1 July 2016 onwards**, or use the insurer’s version where necessary.

We thank you for your kind attention.

Best Regards,

  
Jase Yiu  
Chief Administrative Executive



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