



Ref. No. : MEMO/014/2012
Date : 28 March 2012
To : All Members
From : Jase Yiu – Chief Administrative Executive
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Dear all,

Re: Using Erasable Ink Pen (使用擦擦隱形筆)

There have been twelve ex-Technical Representatives of our members using erasable ink pen to fill in the Application Forms for the purpose of obtaining their registration history from January to March 2012. The hand-writing texts contained in the Forms have become invisible when they are subject to heat in photocopying.


We urge your utmost attention that:

1. Documents completed by using such erasable ink pen are nullified;
2. Any member or Technical Representative who deliberately attempts to solicit business through such trick shall be considered as “**Not Fit and Proper**” as defined by our Membership Regulations (October 2003); and
3. Those, who knowingly used the erasable pen to amend any information contained in the documents without the insured/client agreement, may be subject to criminal investigation by police as well as our disciplinary actions.

Kindly disseminate this memo to your technical representatives.

Should you have any queries, please feel free to contact Mr. Kenneth Chiu at 2139 1313.

Best regards,


Jase Yiu
Chief Administrative Executive
JY/hh

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香港中環德輔道中141號中保集團大廈2507-8室 Room 2507-8, China Insurance Group Building, 141 Des Voeux Road Central, Hong Kong
電話 Tel: (852) 2869 8515 傳真 Fax: (852) 2770 2372 網址 Website: www.piba.org.hk 電郵 E-mail: info@piba.org.hk