



Ref. No. : MEMO/014/2014  
To : All Members and Chief Executives  
From : Jase Yiu – Chief Administrative Executive  
Date : 7 April 2014

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Dear all,

### Dual Registration of Chief Executive (“CE”) and Technical Representative (“TR”)

The criteria for dual registration of CE and TR have been revised and adopted in a PIBA Executive Committee meeting as follows with immediate effect:

- **For CE:**

A person currently registered as a CE of an insurance broker cannot be registered as a CE or TR of another insurance broker being a member of PIBA unless the two brokers concerned are related companies\*. Approval of such application depends on justification and is solely at the discretion of our Membership Sub-Committee which may disapprove the application.

- **For TR:**

A person currently registered as a TR of an insurance broker can be registered as a TR of another insurance broker being a member of PIBA if he/she can provide us with original consent letters from the two concerned brokers, signed by the Chief Executives, in acceptance of such dual registration.

\* Related companies mean companies are under common control through having:

- (i) Common controlling ownership;
- (ii) Owners who are close family members; or
- (iii) Common key management.

Details of the criteria have already been uploaded to “Admission & Registration” on our website. Should you have any queries, please contact Ms. Joere Cheung at 3421 2941.

Best Regards,

Jase Yiu  
Chief Administrative Executive

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