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I certify that the information provided in the returns is true and correct.

()

* Chief Executive/Director/# Manager Date
Telephone No. _____
Facsimile No. _____

^{*} Delete as necessary

[#] Please specify the title of post of the signatory

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Hong Kong	Lang Term	Rusiness	Ouarterly	Returns
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TABLE 1 DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7
)D				
		NO OF P	OLICIES ^		AMOUNT OF SU		Single Premiums	
		110.01/1	CLICIES		OR ANNUITIES	S PER ANNUM	Receivable in	
		Single	Non-single	NO. OF		Non-single	Revenue Account	Annualized
CLASS	TYPE OF BUSINESS	Premiums	Premiums	LIVES	Single Premiums	Premiums	in the Period *	Premiums *
				\bigvee	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Α	(I) Life assurance other than annuities			\bigvee				
	Base Plan			$\searrow \searrow$				
	Supplementary Contracts:	\bigvee	\bigvee	\mathbb{N}	\searrow	\bigvee		
	Accident & Sickness (Medical)	$>\!\!<$	$>\!\!<$	>>	>><	>>		
	Accident & Sickness (Non-medical)	>>	\searrow	\bigvee		\searrow		
	Other than Accident & Sickness	$>\!\!<$	$\overline{}$	\bigvee				
	(II) Annuities			\searrow				
	Total of Class A			\bigvee				
				$\overline{}$		\bigvee		
В	Marriage and birth			>>		\searrow		
				\bigvee				
С	Linked long term			$>\!\!<$				
	Base Plan			\sim	1			
	Supplementary Contracts:	$\overline{}$	\searrow	\searrow		\bigvee		
	Accident & Sickness (Medical)	\sim	\sim	\sim	\sim	\sim		
	Accident & Sickness (Non-medical)		\searrow	\searrow		\searrow		
	Other than Accident & Sickness			\searrow				
	Total of Class C			\searrow				
				\searrow		\bigvee		
D	Permanent health			$>\!\!<$		\sim	1	
				>>		>>		
Е	Tontines			$>\!\!<$		\sim	1	
				>>		\searrow		
F	Capital redemption			>>>		\sim	1	
	T			>>>		\sim	1	
	Total			\Longrightarrow				

^{*} Please provide further breakdown of the single premiums and annualized premiums into the categories - "currency", "onshore/offshore", "premium term" and "distribution channel" as shown in the Forms HKLQ1-1(a), HKLQ1-1(b), HKLQ1-1(c) and HKLQ1-1(d) respectively.

[^] Please provide further breakdown of the no. of policies for single premiums and non-single premiums into the categories - "currency", "onshore/offshore", "premium term" and "distribution channel" as shown in the Forms HKLQ1-1(e), HKLQ1-1(f), HKLQ1-1(g) and HKLQ1-1(h) respectively.

Form HKLQ1 - 1(a)

Hong Kong Long Term Business Quarterly Returns	
New business of(Name of insu	urer)
for the period commencing 1 January and ending quarterof yearof year("the period	l")

TABLE 1A
DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7	8	9	10
						CURR	ENCY				
		(A) POLICY IS	SUED IN HKD	(B) POLICY IS	SUED IN RMB	(C) POLICY IS	SUED IN USD	(D) POLICY ISS CURRE		TOTAL: (A) +	(B) + (C) + (D)
		Single Premiums Receivable in Revenue Account	Annualized	Single Premiums Receivable in Revenue Account	Annualized	Single Premiums Receivable in Revenue Account	Annualized	Single Premiums Receivable in Revenue Account	Annualized	Single Premiums Receivable in Revenue Account	Annualized
CLASS	TYPE OF BUSINESS	in the Period	Premiums	in the Period	Premiums	in the Period	Premiums	in the Period	Premiums	in the Period	Premiums
CELISS	THE OF BESINESS	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
A	(I) Life assurance other than annuities Base Plan	11114 000	1111¢ 000	11114 000	Πιφ σσσ	11114 000	11114 000	1114 000	Πιφ σσσ	11114 000	1114 000
	Supplementary Contracts: Accident & Sickness (Medical)										
	Accident & Sickness (Non-medical)										
	Other than Accident & Sickness										
	(II) Annuities										
	Total of Class A										
В	Marriage and birth										
С	Linked long term Base Plan										
	Supplementary Contracts: Accident & Sickness (Medical)										
	Accident & Sickness (Non-medical)										
	Other than Accident & Sickness										
	Total of Class C										
D	Permanent health										
Е	Tontines										
F	Capital redemption										
	Total										

Hong Kong	Lang Term	Rusiness	Ouarterly	Returns
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TABLE 1B DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	
				ONSHORE /	OFFSHORE			
		(A) ONS	SHORE	(B) OFFS	SHORE	TOTAL: $(A) + (B)$		
CLASS	TYPE OF BUSINESS	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	
A	(I) Life assurance other than annuities Base Plan	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
	Supplementary Contracts: Accident & Sickness (Medical)							
	Accident & Sickness (Non-medical) Other than Accident & Sickness							
	(II) Annuities							
	Total of Class A							
В	Marriage and birth							
С	Linked long term Base Plan							
	Supplementary Contracts: Accident & Sickness (Medical)							
	Accident & Sickness (Non-medical)							
	Other than Accident & Sickness			 				
	Total of Class C							
D	Permanent health							
Е	Tontines							
F	Capital redemption							
	Total							

Notes:

Definition of Onshore/Offshore

Onshore

Onshore is any policy where the policy holder has a Hong Kong identity card.

Offshore

Offshore is any policy where the policy holder does not have or disclose a Hong Kong identity card number.

	Hong	Kong	Long	Term	Business	Ouarterl	v Returns
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New	business of(Name (of insurer
fo	or the period commencing 1 January and ending quarterof yearof year	("the p	eriod")

TABLE 1C DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6
				PREMIU	M TERM		
		(A) Single					
		Premiums					TOTAL of
		Receivable in	(B) Annualized	(C) Annualized	(D) Annualized	(E) Annualized	Annualized
		Revenue Account in	Premiums	Premiums	Premiums	Premiums	Premiums : (B) +
CLASS	TYPE OF BUSINESS	the Period	(<5 years)	(5 < 10 years)	(10 < 25 years)	(25+ years)	(C) + (D) + (E)
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Α	(I) Life assurance other than annuities						
	Base Plan						
	Supplementary Contracts:						
	Accident & Sickness (Medical)						
	Accident & Sickness (Non-medical)						
	Other than Accident & Sickness						
	(II) Annuities						
	Total of Class A						
В	Marriage and birth						
	Trianings and on an						
С	Linked long term						
	Base Plan						
	Supplementary Contracts:						
	Accident & Sickness (Medical)						
	Accident & Sickness (Medical) Accident & Sickness (Non-medical)						
	Other than Accident & Sickness						
	Total of Class C						
_	5						
D	Permanent health						
Ī .							
Е	Tontines						
F	Capital redemption						
1	Capital recomption						
	Total						

Form HKLQ1 - 1(d)

Hong Kong Long Term Business	s Quarterly Returns	
New business of		Name of insurer
for the period commencing 1. January and ending quarter	of vear	("the neriod")

TABLE 1D
DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7	8	9	10	11	12
							DISTRIBUTI	ON CHANNEL					
		(A) AGENTS (EXC	CLUDING BANKS)	(B) B	ANKS	(C) BROKERS (D) I		(D) DI	(D) DIRECT (E)		HERS	TOTAL: (A) + (B	(C) + (C) + (D) + (E)
CLASS	TYPE OF BUSINESS	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums	Single Premiums Receivable in Revenue Account in the Period	Annualized Premiums
A	(I) Life assurance other than annuities	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
A	Base Plan												
	Supplementary Contracts:												
	Accident & Sickness (Medical) Accident & Sickness (Non-medical)												
	Other than Accident & Sickness												
	(II) Annuities												
	Total of Class A												
В	Marriage and birth												
С	Linked long term												
	Base Plan Supplementary Contracts:												
	Accident & Sickness (Medical) Accident & Sickness (Non-medical)												
	Other than Accident & Sickness												
	Total of Class C												
D	Permanent health												
Е	Tontines												
F	Capital redemption												
	Total												

Note:

"Direct" should include direct mail, telesales and internet sales.

Form HKLQ1 - 1(e)

Hong Kong Long Term Business Quarterly Returns	
New business of(Nam	e of insurer)
for the period commencing 1 January and ending quarterof year("the	,

TABLE 1E DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7	8	9	10
						CURR	RENCY				
		(A) POLICY IS	SUED IN HKD	(B) POLICY ISS	SUED IN RMB	(C) POLICY IS	SSUED IN USD	(D) POLICY ISS CURRE		TOTAL: (A) +	-(B) + (C) + (D)
		NO. OF P	OLICIES	NO. OF P	OLICIES	NO. OF F	POLICIES	NO. OF P	POLICIES	NO. OF I	POLICIES
CLASS	TYPE OF BUSINESS	Single Premiums	Non-single Premiums	Single Premiums	Non-single Premiums	Single Premiums	Non-single Premiums	Single Premiums	Non-single Premiums	Single Premiums	Non-single Premiums
CELLOS	TITE OF BOOK (BSS	Single Fremiums	Tiennams	Single Fremiums	Tremunis	Single Fremains	Tromanis	Single Fremums	Tromanis	Single Fremiums	Tremams
Α	(I) Life assurance other than annuities										
	Base Plan										
	Supplementary Contracts:										
	Accident & Sickness (Medical)		\sim						\sim		\sim
	Accident & Sickness (Non-medical)							>	>		>
	Other than Accident & Sickness		>	>	>	>	>	>	$\qquad \qquad \bigcirc$	>	>
	(II) Annuities										
	Total of Class A										
	Total of Class A										
В	Marriage and birth										
C	Linked long term										
	Base Plan										
	Supplementary Contracts:	>>	$>\!\!<$	>>	$>\!\!<$	\searrow	>>	>>	\bigvee	$ \bigvee \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! $	\bigvee
	Accident & Sickness (Medical)	$>\!\!<$	$>\!\!<$	>><	$>\!\!<$	>>	>><	>>	\bigvee	\searrow	\bigvee
	Accident & Sickness (Non-medical)	\sim	$>\!\!<$	\sim	$>\!\!<$	\searrow	>>	$ \bigvee \!$	$\bigg \backslash \! \bigg \backslash$	\bigvee	\bigvee
	Other than Accident & Sickness		$>\!\!<$	$>\!\!<$	$>\!\!<$	>><	\searrow	\searrow	$\bigvee\!$	\searrow	$\bigvee\!$
	Total of Class C										
D	Permanent health										
Е	Tontines										
F	Capital redemption										
	Total										

Hong Kong I	ong Term	Rusiness	Ouarterly	Returns
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TABLE 1F DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	
				ONSHORE /	OFFSHORE			
		(A) ON	SHORE	(B) OFF	SHORE	TOTAL :	(A) + (B)	
		NO. OF F	POLICIES	NO. OF I	POLICIES	NO. OF POLICIES		
			Non-single		Non-single		Non-single	
CLASS	TYPE OF BUSINESS	Single Premiums	Premiums	Single Premiums	Premiums	Single Premiums	Premiums	
	(I) I if a common or other than an annuities							
A	(I) Life assurance other than annuities Base Plan							
	Supplementary Contracts:							
	Accident & Sickness (Medical)	\sim	\sim	\sim	\sim	\sim	\sim	
	Accident & Sickness (Non-medical)	>				>	>	
	Other than Accident & Sickness		>		>	$\overline{}$		
	(II) Annuities							
	Total of Class A							
В	Marriage and birth							
С	Linked long term							
C	Base Plan							
	Supplementary Contracts:							
	Accident & Sickness (Medical)	<>	\sim	<>	<>	<>	<>	
	Accident & Sickness (Non-medical)		>	>	>	>	>	
	Other than Accident & Sickness		>	>				
	Total of Class C							
D	Permanent health							
	Toutings							
Е	Tontines							
F	Capital redemption							
	Total							
				•				

Notes:

Definition of Onshore/Offshore

Onshore is any policy where the policy holder has a Hong Kong identity card.

Offshore

Offshore is any policy where the policy holder does not have or disclose a Hong Kong identity card number.

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Hong	Kong	Long	1 erm	business	Ouarterly	Keturns

TABLE 1G DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6
					M TERM		
		NO. OF POLICIES			POLICIES		NO. OF POLICIES
							TOTAL of Non-
			(B) Non-single	(C) Non-single	(D) Non-single	(E) Non-single	single Premiums :
		(A) Single	Premiums	Premiums	Premiums	Premiums	(B) + (C) + (D) +
CLASS	TYPE OF BUSINESS	Premiums	(<5 years)	(5 < 10 years)	(10 < 25 years)	(25+ years)	(E)
A	(I) Life assurance other than annuities						
	Base Plan						
	Supplementary Contracts:						
	Accident & Sickness (Medical)		\sim				
	Accident & Sickness (Non-medical)		>				
	Other than Accident & Sickness		>				
	(II) Annuities						
	Total of Class A						
	Total of Class 11						
В	Marriage and birth						
С	Linked long term						
	Base Plan						
	Supplementary Contracts:		\sim	\sim	\sim	\sim	\sim
	Accident & Sickness (Medical)		$ \ge $		\sim		\sim
	Accident & Sickness (Non-medical)		\gg		\sim		\sim
	Other than Accident & Sickness		> <	\sim	> <	\sim	> <
	Total of Class C						
D	Permanent health						
Е	Tontines						
F	Capital redemption						
	Total						

Form HKLQ1 - 1(h)

	1 Business Quarterly Returns
New business of	(Name of insurer
	of year("the period")

TABLE 1H DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7	8	9	10	11	12
							DISTRIBUTI	ON CHANNEL					
		(A) AGENTS (EXC	CLUDING BANKS)	(B) B	ANKS	(C) BRO	OKERS	(D) DII	RECT	(E) OT	HERS	TOTAL: (A) + (B)	(C) + (C) + (D) + (E)
		NO. OF I	POLICIES	NO. OF P	POLICIES	NO. OF P	POLICIES	NO. OF P	OLICIES	NO. OF P	OLICIES	NO. OF F	POLICIES
CLASS	TYPE OF BUSINESS	Single Premiums	Non-single Premiums	Single Premiums	Non-single Premiums								
A	(I) Life assurance other than annuities												
	Base Plan												
	Supplementary Contracts:	\bigvee	$>\!\!<$	\searrow	\bigvee		$>\!\!<$		$>\!\!<$		$>\!\!<$		$>\!\!<$
	Accident & Sickness (Medical)	>>	> <	>>	\bigvee		$>\!\!<$		$>\!\!<$	\searrow	$>\!\!<$		> <
	Accident & Sickness (Non-medical)	> <	$>\!\!<$	>><	\mathbf{n}		$>\!\!<$		$>\!\!<$	\searrow	$>\!\!<$		> <
	Other than Accident & Sickness	\sim	$>\!\!<$	\searrow	\bigvee		$>\!\!<$		$>\!\!<$	\bigvee	> <		$>\!\!<$
	(II) Annuities												
	Total of Class A												
В	Marriage and birth												
С	Linked long term												
C	Base Plan												
	Supplementary Contracts:												
	Accident & Sickness (Medical)		\sim		\sim	\sim	\sim		\sim		\sim		\sim
	Accident & Sickness (Non-medical)		>										
	Other than Accident & Sickness												
	Total of Class C												
	-												

Note:

D Permanent health

Capital redemption

E Tontines

Total

"Direct" should include direct mail, telesales and internet sales.

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Hong	Kong	Long	Term	Business	Ouarter	ly Ret	urne
попе	NOH2	LOHE	1 erm	Dusiness	Quarter	ıv Kei	urns

TABLE 2 DIRECT GROUP BUSINESS: CLASSES A TO F & I

	1	1	2	3	4	5	6	7
		1			BUSINESS DUR			,
				I	AMOUNT OF SU		Single Premiums	
		NO. OF I	POLICIES		OR ANNUITIES		Receivable in	
		Single	Non-single	NO. OF		Non-single	Revenue Account	Annualized
CLASS	TYPE OF BUSINESS	Premiums	Premiums	LIVES	Single Premiums	Premiums	in the Period	Premiums
CLASS	TITE OF BUSINESS	Tremuns	Tremuns	LIVES	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(I) Life assurance other than annuities				11K\$ 000	Π Κ Φ 000	11K\$ 000	HK\$ 000
Α								
	Base Plan							
	Supplementary Contracts:	\sim	\sim	\sim	\sim	\sim		
	Accident & Sickness (Medical)	\sim	>	>	\sim	\longrightarrow		
	Accident & Sickness (Non-medical)	\sim	\sim	\sim				
	Other than Accident & Sickness	\sim	\sim	\sim				
	(II) Annuities							
	Total of Class A							
					$>\!\!<$	\bigvee		
В	Marriage and birth				>>	\searrow		
C	Linked long term							
	Base Plan							
	Supplementary Contracts:	\bigvee	$\overline{}$	$\overline{}$		\bigvee		
	Accident & Sickness (Medical)	\sim	\sim			\sim	1	
	Accident & Sickness (Non-medical)		>	>				
	Other than Accident & Sickness	\longrightarrow	>	>				
	Total of Class C							
	Total of Class C							
D	Permanent health				<>	\bigvee		
Ъ	Fermanent neatti				>	\longrightarrow		
_	m d				<>	$\langle \rangle$		
E	Tontines					$\qquad \qquad \bigcirc$		
					\sim	\sim		
F	Capital redemption					\sim		
I	Retirement scheme management category III							
	Base Plan							
	Supplementary Contracts:	$>\!\!<$	><	> <	$>\!\!<$	$>\!\!<$]	
	Accident & Sickness (Medical)	$>\!\!<$	$>\!\!<$	$>\!\!<$	\sim	\sim		
	Accident & Sickness (Non-medical)	$>\!\!<$	$>\!\!<$	$>\!\!<$	$>\!\!<$	\searrow		
	Other than Accident & Sickness	$>\!\!<$	$>\!\!<$					
	Total of Class I							
	Total							
					•			

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Hong	Kong	Long	Term	Rusiness	Ouarterly	Returns
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Inforce business of	•••••	• • • • • • • • • • • • • • • • • • • •		• • • • • • • • • • • • • • • • • • • •		Name of insurer)
for the period commencing 1 January	and endi	ng quarter	•••••	of	year(("the Period")

TABLE 1
DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	
		INF	ORCE BUSINE	SS AS AT	PREMIUMS RECEIVABLE IN			
		TH	E END OF THE	PERIOD	REVENUE A	ACCOUNT IN T	THE PERIOD	
				AMOUNT OF				
				SUMS ASSURED	G!1.	Non single	e Premiums	
				OR ANNUITIES	Single Premiums	Non-single	Fielinullis	
					Premiums			
G* + G G		NO. OF	NO. OF	PER ANNUM		First Year	Renewal	
CLASS	TYPE OF BUSINESS	POLICIES	LIVES			Premiums	Premiums	
			> <	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Α	(I) Life assurance other than annuities Base Plan		\sim					
	Supplementary Contracts:		>					
	Accident & Sickness (Medical)	$<\!\!<$	$<\!\!<$	$<\!\!<$				
	Accident & Sickness (Non-medical)	>	>	>				
	Other than Accident & Sickness	>>	>>					
	(II) Annuities		\bigvee					
	Total of Class A		$\gg \leq$					
	Mandan and I bak		\sim	\sim				
В	Marriage and birth		\Longrightarrow					
С	Linked long term		>	1				
	Base Plan		>>	1				
	Supplementary Contracts:	\sim	$>\!\!<$	\sim				
	Accident & Sickness (Medical)	\searrow	>>	>><				
	Accident & Sickness (Non-medical)	\bigvee	\bigvee	\searrow				
	Other than Accident & Sickness	\sim	\gg					
	Total of Class C		$\ll $					
D	Permanent health		\sim	\sim				
	1 Cimanent Heatth		\Longrightarrow					
Е	Tontines		>>	>>				
			>>					
F	Capital redemption		$>\!\!<$	$>\!\!<$				
	Total		$>\!\!<$					

TT T7	r m	D . (TD 4
Hong Kong	Long Term	Business (Juarteriy	' Keturns

Inforce business of	Name of insur	er
for the period commencing 1 January and ending quarter	"the Period"))

TABLE 2
DIRECT GROUP BUSINESS: CLASSES A TO F & I

		1	2	3	4	5	6
		INFO	ORCE BUSINE	SS AS AT	PREMI	UMS RECEIVA	BLE IN
			E END OF THE		REVENUE ACCOUNT IN THE PERIOD		
					112 (21 (02)	I	112 1 211102
				AMOUNT OF			
				SUMS ASSURED	Single	Non-single	Premiums
				OR ANNUITIES	Premiums		
		NO OF	NO OF		Temans		ъ .
~~ . ~ ~		NO. OF	NO. OF	PER ANNUM		First Year	Renewal
CLASS	TYPE OF BUSINESS	POLICIES	LIVES			Premiums	Premiums
				HK\$'000	HK\$'000	HK\$'000	HK\$'000
A	(I) Life assurance other than annuities						
	Base Plan						
	Supplementary Contracts:	\sim	\sim	\sim			
	Accident & Sickness (Medical)	$>\!\!<$	$>\!\!<$	\sim			
	Accident & Sickness (Non-medical)	$>\!\!<$	$>\!\!<$	\sim			
	Other than Accident & Sickness	$>\!\!<$	$>\!\!<$				
	(II) Annuities						
	Total of Class A						
				>>			
В	Marriage and birth						
	T 2-1 - 11 4						
С	Linked long term Base Plan						
	Supplementary Contracts:						
	Accident & Sickness (Medical)	$<\!\!\!>$	$<\!\!<$	\sim			
	Accident & Sickness (Medical) Accident & Sickness (Non-medical)	>	>	\longrightarrow			
	Other than Accident & Sickness	>	>				
	Total of Class C						
	Total of Class C						
D	Permanent health			$<\!\!<$			
	1 cimanent neutin			>			
Е	Tontines			<>			
F	Capital redemption			\sim			
	¥ £						
I	Retirement scheme management category III						
	Base Plan						
	Supplementary Contracts:	>	$>\!\!<$				
	Accident & Sickness (Medical)	> <	> <	> <			
	Accident & Sickness (Non-medical)	$>\!\!<$					
	Other than Accident & Sickness	$>\!\!<$	$>\!\!<$				
	Total of Class I						
	Total						

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Hong Kong Long Term Business Quarterly Returns

Inforce business of	(Name of insurer
for the period commencing 1 January and ending quarter	("the Period")

TABLE 3
DIRECT GROUP BUSINESS: CLASSES G & H

		1	2	3	4	5
			FORCE BUSINESS HE END OF THE PI	CONTRIBUTIONS RECEIVABLE IN REVENUE ACCOUNT IN THE PERIOD		
CLASS	TYPE OF BUSINESS	NO. OF SCHEMES	AMOUNT OF SUMS ASSURED OR ANNUITIES PER ANNUM	FUND BALANCE	Single Contributions Including Transferred-in Contributions	Contributions
G	Retirement scheme management category I (a) MPF subfunds (b) Others Total of Class G		HK\$'000	HK\$'000	HK\$'000	HK\$'000
Н	Retirement scheme management category II (a) MPF subfunds (b) Others Total of Class H Total					

Form HKLQ3 - 1

Hong	Kong	Long	Term	Business	Ouarterly	v Returns
HUHE	IZUIIZ	LUIIE	1 (1 111	Dusilicss '	Juai wii	y ixcluiii:

Summary of terminations and benefit paym	ents of						(Name of insurer)
for the period commencing 1 Ja	nuary a	nd en	ding quar	ter	of	year	("the Period")

TABLE 1
DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	
		NUME	NUMBER OF POLICIES TERMINATED IN THE PERIOD				AMOUNT OF BENEFIT PAYMENTS IN THE PERIOD	
CLASS	TYPE OF BUSINESS	LAPSED/	LAPSED/	LAPSED/	TERMINATIONS	LAPSE/	OTHER CLAIMS	
		SURRENDERED	SURRENDERED	SURRENDERED	OTHER THAN	SURRENDER	AND	
			WITHIN 14TH -25TH		LAPSE/	BENEFITS PAID	BENEFITS PAID	
		CONTRACT MONTH	CONTRACT MONTH	CONTRACT MONTH	SURRENDER		TO INDIVIDUALS	
						HK\$'000	HK\$'000	
Α	(I) Life assurance other than annuities							
	(II) Annuities							
	Total of Class A							
В	Marriage and birth							
С	Linked long term							
D	Permanent health							
Е	Tontines							
F	Capital redemption							
	Total							

Form HKLQ3 - 2

Hong Kong Long Term Business Quarterly Returns	
Summary of terminations and benefit payments of	er)
for the period commencing I January and ending quarterof year("the Period")	,

TABLE 2
DIRECT GROUP BUSINESS: ALL CLASSES

		1	2	3
			AMOUNT OF BENEFIT PA	AYMENTS IN THE PERIOD
CLASS	TYPE OF BUSINESS	NUMBER OF POLICIES TERMINATED IN THE PERIOD	LAPSE/SURRENDER BENEFITS PAID TO INDIVIDUALS	OTHER CLAIMS AND BENEFITS PAID TO INDIVIDUALS
	OD THE		HK\$'000	HK\$'000
A	(I) Life assurance other than annuities (II) Annuities			
	Total of Class A			
В	Marriage and birth			
С	Linked long term			
D	Permanent health			
Е	Tontines			
F	Capital redemption			
G & H	Retirement scheme management categories I & II			
I	Retirement scheme management category III			
	Total			

Form HKLQ4 - 1

Hong Kong Long Term Business Quarterly Return	Hong Kong	Long Terr	n Business (Quarterly	Returns
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Summary of reinsurance business of	(Name of insurer/reinsure	er)	
for the period commencing 1 January and ending quarter	rof year("t	he Perio	d"

REINSURANCE BUSINESS

		1	2	3	4
		REINSURANC		REINSURAN	CE CEDED
		AMOUNT OF SUMS	PREMIUMS	AMOUNT OF SUMS	
		ASSURED OR	RECEIVABLE IN	ASSURED OR	PREMIUMS PAID IN
		ANNUITIES PER	REVENUE	ANNUITIES PER	REVENUE
		ANNUM AS AT THE	ACCOUNT IN THE	ANNUM AS AT THE	ACCOUNT IN THE
CLASS	TYPE OF BUSINESS	END OF THE PERIOD	PERIOD	END OF THE PERIOD	PERIOD
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
A	Life				
	Annuities				
В	Marriage and birth				
С	Linked long term				
D	Permanent health				
Е	Tontines				
F	Capital redemption				
G	Retirement scheme management category I				
Н	Retirement scheme management category II				
Ι	Retirement scheme management category III				
	Unclassified				
	Total				

Hong Kong Long Term Business	s Quarterly Returns
Policy Replacement Information of	(Name of insurer)
for the period commencing 1 January and ending quarter	("the Period")

DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1
	TOTAL HONG KONG DIRECT INDIVIDUAL BUSINESS	NUMBER
Selling Office	No. of Policies Issued Relating to Policy Replacement External	
	Internal	
	Total	
Non-selling Office	No. of Customer Protection Declaration (CPD) Received	

Note:

This has reference to the revised procedure on policy replacement implemented on 1 February 2010 by the Hong Kong Federation of Insurers under the Code of Practice for Life Insurance Replacement.

Business of	Hong Kong Long Term Business Qua		e of insurer)
2 4511455 01	in respect of policies issued to Main		01 1110 (11)
for the period commencing 1 J	January and ending quarter	of year	("the Period")

DIRECT INDIVIDUAL BUSINESS: CLASSES A TO F

		1	2	3	4	5	6	7	8
		NEW BUSINESS INFORCE BUSINESS COMMENCING FROM 1 APP							
CLASS	TYPE OF BUSINESS	No. of I	Policies	Amount of	Premiums	No. of I as at the end	Policies of the Period	Amount of Annualized Premiums	NUMBER OF POLICIES TERMINATED
		Single	Non-Single	Single	Annualized	Single	Non-single	as at the end	IN THE
		Premiums	Premiums	Premiums	Premiums	Premiums	Premiums	of the Period	PERIOD
				HK\$'000	HK\$'000			HK\$'000	
A	Life and annuity								
В	Marriage and birth								
С	Linked long term								
D	Permanent health								
Е	Tontines								
F	Capital redemption								
	Total								

Guide to Hong Kong Long Term Business Quarterly Returns

1. Every insurer authorized to carry on long term business is requested to submit to the Insurance Authority a quarterly return in the attached format, within **one month** after the end of each quarter.

Point to Note in completing the Quarterly Returns

- 2. Insurers need to report its direct business under Forms HKLQ1, HKLQ2, HKLQ3, HKLQ5, HKLQ6 and to report its reinsurance business assumed or ceded in Form HKLQ4.
- 3. Pure reinsurers are only required to submit Form HKLQ4.
- 4. All entries include supplementary contracts with the exception of Classes A, C and I where the statistics for supplementary contracts are reported separately.
- 5. For column headings in italic, individual company's information will not be published and only the industry's aggregate information will be published.
- 6. Nil return is required

Definition of Terms

- 7. "New Business" includes all new policies issued (including new policies issued on account of indexation increases), but does not include policy increases relating to existing policies.
- 8. "Single Premiums" means the one-off premiums receivable from all policies, including those from non-single premiums policies, in the revenue account in the period.
- 9. "Annualized Premiums", in respect of new business during the period, means the premiums receivable in the first twelve months' duration of the non-single premiums policies, excluding single premiums.
- 10. "Number of Schemes", for Classes G and H, means the number of employers and the number of self-employed persons participating or enrolled in employer sponsored schemes, master trust schemes or industry schemes.
- 11. "Amount of Sums Assured" means the death benefit payable irrespective of cause of death and may include term riders.
- 12. "Amount of Annuities" means the annuity payable per year.
- 13. "Hong Kong Long Term Insurance Business" means:
 - (a) any direct business or facultative reinsurance business, being long term business, in relation to which the risk is underwritten in Hong Kong, that is to say-
 - (i) the policy is issued in Hong Kong;

- (ii) the proposal form, application form or any other form of a similar nature is signed in Hong Kong;
- (iii) the proposal form, application form or any other form of a similar nature is submitted or received in Hong Kong;
- (iv) the proposal form, application form or any other form of a similar nature is accepted in Hong Kong; or
- (v) the risk is accepted in Hong Kong; or
- (b) any treaty reinsurance business, being long term business, in relation to which the risk is underwritten in Hong Kong, that is to say-
 - (i) the treaty is signed in Hong Kong;
 - (ii) the treaty is accepted in Hong Kong; or
 - (iii) the treaty negotiation is concluded in Hong Kong,

but does not include any treaty reinsurance business in respect of which less than 25% of the total risk (calculated in terms of the gross premiums receivable under the treaty) arises in Hong Kong. For the purposes of this sub-paragraph, a risk is deemed to arise in Hong Kong, if-

- (i) the policy holder being an individual is resident in Hong Kong; or
- (ii) the policy holder is a company as defined by section 2(1) of the Companies Ordinance (Cap. 622).
- 14. "Mainland" means any part of China other than Hong Kong, Macau and Taiwan
- 15. "Mainland Visitors" refer to Mainland residents who are visiting Hong Kong on either Exit and Entry Permits (往來港澳通行證) or Chinese Passports (中國護照).